



Connected Wind Services A/S services and maintains wind turbines. The company is based at Balle, Denmark, and has subsidiaries at Rantrum, Germany, and Falkenberg, Sweden.

The private equity fund owned-company has 180 employees and revenues of 300 million DKK (USD 55 million).

As well as maintenance and repair, Connected Wind Services fulfils 24-hour surveillance of turbines and operates them remotely.

#### About the sector

Connected Wind Services A/S is the leading service provider in the field of service and repair of wind turbines and wind farms in Northern Europe.

Through its Danish brand, DMP Mølleservice, Connected Wind Services has provided service and repair of wind turbines since its foundation in 1987, and has the longest track record of any independent service provider of wind turbines in Europe, perhaps worldwide.

In 2013, Connected Wind Services acquired the German company Windservice NF, which offers similar services throughout Germany. In 2014, Connected Wind Services acquired the Swedish company Triventus Service, the largest Swedish independent service provider.

DMP Mølleservice was ISO 9001-approved in 2009 as the first independent service provider in Denmark. For the seventh year in a row, DMP Mølleservice has been awarded 'Super-Gazelle' status, an honour from Danish daily business newspaper *Dagbladet Børsen*.

Gazelle awards are presented to Denmark's fastest-growing companies.



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Of 1,357 Gazelle companies in 2013, only 32 achieved Super-Gazelle status – and just two businesses in Denmark have been named as Gazelle companies seven times in a row.

The awards recognise DMP Mølleservice's exceptional growth over the past six years; in 2012, the company increased its revenues by 50% compared to the previous year.

The Danish/Swedish capital fund Polarix Private Equity is a majority shareholder of Connected Wind Services, which acquired the Danish company DMP Mølleservice in 2012.

#### UHY services

UHY's member firm in Denmark, **inforevision A/S**, based in Copenhagen, has six professionals working with Connected Wind Services, providing merger & acquisition (M&A) transactional services, drill-down financial analysis, and auditing (including annual reporting) and accounting services. UHY's member firm in Sweden, Revisorerna Syd, engages

two further professionals in due diligence services for the company.

#### Why UHY?

Connected Wind Services chose **inforevision A/S** because of the UHY member firm's considerable skill sets in M&A transactions and its excellent reputation within the private equity community in Denmark. "We considered two of the Big Four," says Connected Wind Services' CEO Carlos Christensen, "but **inforevision** was chosen because of its quick reaction and pragmatic approach."

#### Working with UHY

Connected Wind Services previously engaged one of the Big Four.

"**inforevision** is better," says Carlos Christensen. "The firm is better-priced and its performance is better."

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